



Phibro Animal Health Corporation is a leading producer of mineral nutrition and specialty products for the global animal nutrition industry. We are seeking applicants for a **Customer Solutions Representative** position at our headquarters in Quincy, IL.

This position will provide sales support and superior customer service to Central, Canadian, and national account customers and staff. The successful candidate will provide relentless dedication to understanding customer needs and expectations through education, problem solving and communication. They will develop and grow business while building customer relationships based on mutual trust and respect and provide industry leading fulfillment accuracy, flexibility and innovative service solutions.

Key Responsibilities:

- Accurately process domestic and Canadian sales orders to meet customer requirements
- Promote customer loyalty by consistently delivering quality products
- Drive for continuous improvement in service, quality and efficiency
- Confirm transportation arrangement for shipment of materials
- Communicate customer activity with Domestic & Canadian Sales Managers
- Support and respond to product inquiries and requests from both prospective and current customers
- Conduct telephone market surveys and cold call contact

Requirements/Qualifications:

- Bachelor's degree or related experience
- Minimum of 3 years of customer service or sales experience
- Microsoft Office applications experience
- A minimum of 2 years ERP experience, JDE preferred
- Proven inside and/or outside sales effectiveness
- Organized and detail oriented with demonstrated problem solving skills
- Basic understanding of the language of Canadian business, including currency exchanges, CCI – Canada customs invoice, proforma, and various freight terms
- Willing to travel on occasion

We offer excellent company benefits including group medical and dental insurance, life insurance, and a 401(k) plan.

For immediate consideration, please forward your resume by February 2, 2018 to:

Phibro Animal Health Corporation
c/o Angie Norris
229 Radio Road
Quincy, IL 62305

An Equal Opportunity Employer

HEALTHY ANIMALS. HEALTHY FOOD. HEALTHY WORLD.®

Prince Agri Products, Inc. is a wholly owned subsidiary of Phibro Animal Health Corporation.

229 Radio Road / Quincy, IL 62305

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