

## Ashley Alexander

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**From:** Karl Bitz <kb@cnyfeeds.com>  
**Sent:** Thursday, January 6, 2022 10:42 PM  
**To:** Brian Rapp; Ashley Alexander  
**Subject:** Re: Elmer Richards & Sons Phibro Product Usage

Hi Ashley –

Omnigen Pro: 48,613 lbs  
Animate: 18,566 lbs

Includes all formulas for both Richards farms (main + Hill) from 7/1/21 through 12/31/21.

Best,  
Karl

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**From:** Brian Rapp <rappdairynutrition@gmail.com>  
**Date:** Wednesday, January 5, 2022 at 9:31 AM  
**To:** Ashley Alexander <ashley.alexander@pahc.com>  
**Cc:** Karl Bitz <kb@cnyfeeds.com>  
**Subject:** Re: Elmer Richards & Sons Phibro Product Usage

Their prefetch feed will need to be included also. Thank you

On Wed, Jan 5, 2022, 9:23 AM Ashley Alexander <[ashley.alexander@pahc.com](mailto:ashley.alexander@pahc.com)> wrote:

Karl,

We are enrolling Elmer Richards & Sons into the Phibro product rebate program and I need to collect their recent product usage. Brian said there are 2 grain formulations- one for Richards main and one for Hills. We will need both. At your earliest convenience can you please send usage for OmniGen, Animate and/or AB20 from July 1, 2021 through December 31, 2021? If you have any questions please let me know!

Thank you!

Ashley

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